Stock Photography

An introduction

Steve Heap

What is it?

- Photographs already available to meet the needs of a designer rather than commissioned
- Available on-line and searchable
- For "sale" under various licensing options
- Available for web use, prints, magazine and news outlets, advertising, products – everything except objectionable purposes





Uploaded to stock sites 5 Feb 2011:

Shutterstock: 142 downloads: \$154 iStockPhoto: 4 downloads: \$14.70

Difficult to track the sales of a single image across many sites...





Contact us today 01277 890231

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Archives

August 2011

June 2011

May 2010

News

Charity Dog Walk in Aid of St Clare Hospice

11 August 2011

We are arranging a Akm charity walk in aid of St Claro's. After the event them will be a fun day and BBQ! There will be a £2.50 tee for all participants which will all go to the hospice. Call us on 01277 890 231 tor.

Daisy Wins The Cutest Pooch!

01.Augurit.2011

Proud owner Childe Bearman was delighted to see Daisy take the 88e of the Culest Pouch on our Facebook page. With a staggering 264 likes to her picture Daisy took the title and the doggy treats hamper supplied to Bubbles Pel Supplies of Ongar The Facebook promotion.

Horsey Holidays?

27 Million 2011

We are pleased to announce that we can now offer home holidays for those of you who have horses. We have a fully equipped livery yard with fully trained staff offering a professional service. Please enquire at recepton or through our unline enquiry form regarding availability or if you would.

New Groomer!

22 June 2011

We'd like to welcome Steph back to our team at Animal Country Club. Steph is a guilted groomer who is able to groom and trim most breeds, making sure that your dog goes home looking smart and smelling clean. We can also grow dogs that are not staying with us...

Doggy Day Care

11UL #141.00

The Animal Country Club now offers a day care pet service at Wood Farm. This unique service is available from Barn to figm and our experienced team, will take care of your pet for the day. This service is ideally suited for those who need care cover while al.







Releases

- Releases are legal documents giving the photographer the right to publish the image:
 - Model releases the right to use the image of a person recognizable in the photograph
 - Property release the right to use the likeness of a building, art object, or any trademarked product
- Surprising complex topic!

Model Release Required





No Model Release



Types of Stock

- Editorial: For news-related stories and textbooks – no need for release as it is covered by "fair-use" copyright law
- Commercial: Any recognizable person must sign a release, buildings are less clear – the design of some modern buildings are copyright – eg Sydney Opera House

Editorial

STERLING, VA - JULY 10: Washington Dulles International Airport at dawn on July 10, 2011. Dulles Airport is at the center of controversy over the location and cost of the planned metro station

Commercial



Commercial

Desktop Monitors

- . View All Models
- » 3D Series
- Graphic Series
- LED Backlit
- Pro Series
 Value Series
- X Series
- Monitor Videos
- . LED TCO Calculator

TVs

Projectors

Digital Signage

Digital Photo Frames

Digital Media Devices

Computers

Tablets

Video Playground

Archived Products





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Overview Specs Downloads

ViewSonic's VX2253mh-LED features an LED backlight 22" (21.5" viewable) ultra-thin widescreen monitor with up to 40% energy savings compared to a regular 22" monitor. Environmentally friendly mercury free VX2253mh-LED offers Full HD 1920x1080 resolution, two HDMI inputs, external power supply, 2ms response time, 30,000,000:1 MEGA dynamic contrast ratio, book stand option and SRS Premium Sound. Ideal for both home and office with a glossy black finish. The aspect ratio adjustment feature automatically senses the input single and will not stretch a 4:3 signal but instead will position the image in the middle of the screen with side bars. A 3 year warranty, the industry's best pixel performance policy, energy saving Eco-mode and Windows 7 certification, make VX2253mh-LED a great long term investment.

Features

VX2253mh-LED GO GREEN WITH FULL POWER

VX225	53	3mh-Ll	ED
Go LED Go	Gre	een	
Case Color:	Twee	t (0	
ONLINE MERCHANTS	»	STORES NEAR YOU	»
B2B RESELLERS	>>		

Rights Managed vs Royalty Free

- Rights Managed: Image is licensed for a particular purpose and with a price that varies with that use. History of use can be tracked.
- Royalty Free: Image is licensed in broad categories with no tracking of the actual use.
 - Illustrational use would be one price
 - Resale or Product use is more expensive

Micro vs Macro Stock

- Tricky to define exactly!
- Macro more traditional Rights Managed Stock. How things used to be for professional photographers. Higher prices per use.
- Micro on-line, Royalty Free, lower prices, higher volumes

How low is low?

- Is Micro stock devaluing the worth of photographers?
- Managing a stock library used to be hard and expensive:
 - Catalog film, run demo prints, courier to the client, manage the licensing, provide final print
 - Now "everything" is digital. Client can find and download with one click. The base of photographers has exploded
- If a high quality image is available for \$20, who will pay the traditional \$1000 we used to get?

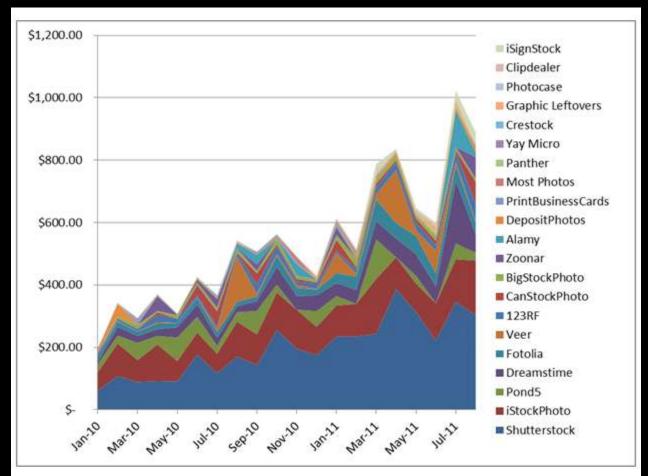
Should you take part?

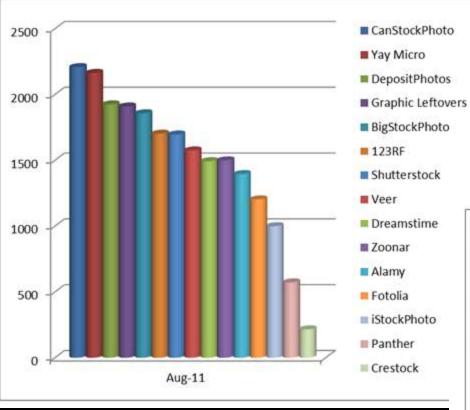
- Are you willing to accept 33c for the license of one of your photographs?
- Are you willing to spend considerable time keywording and describing your images?
- Are you happy to focus on saleable shots rather than a fine-art photograph?

How much can you earn?

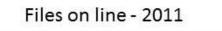
- 2010 survey of 522 microstock contributors:
 - 394 were part time
 - Average earnings \$9,265, Median \$2,000
 - Average portfolio 1,089
 - 128 were full time
 - Average earnings \$31,385, Median \$12,405, Max \$450K!
 - Average portfolio 2,851

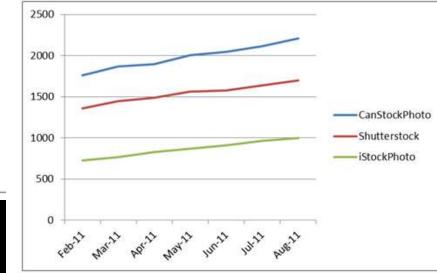
My efforts





Files on line

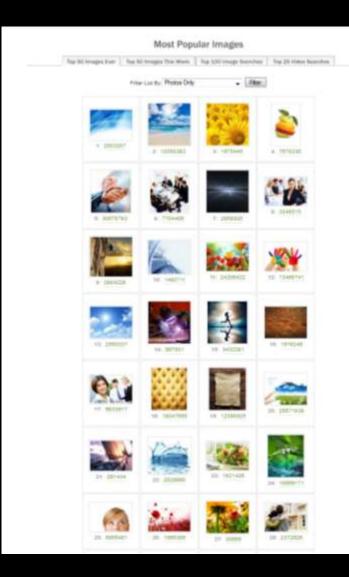


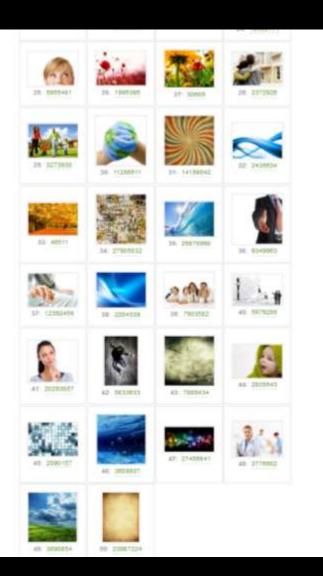


The main microstock sites

- The "Microstock Group" maintains a monthly poll of its members and ranks sites by earnings
 - Shutterstock
 - iStock
 - Dreamstime
 - Fotolia
 - 123RF
 - Canstockphoto
 - And 10 others with some reported earnings

So, what sells?





Portfolio for Steve Heap search within this perifying a

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image previews: ON +

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Fapr 1. 1011 C 3

CICD Try the new Relevant option above to see improved image results. Learn more | Feetback 🙂

Random

Relevant





iStock: 71 Downloads \$118 in 2 years



Dreamstime: 54 Downloads \$122 in 3 years



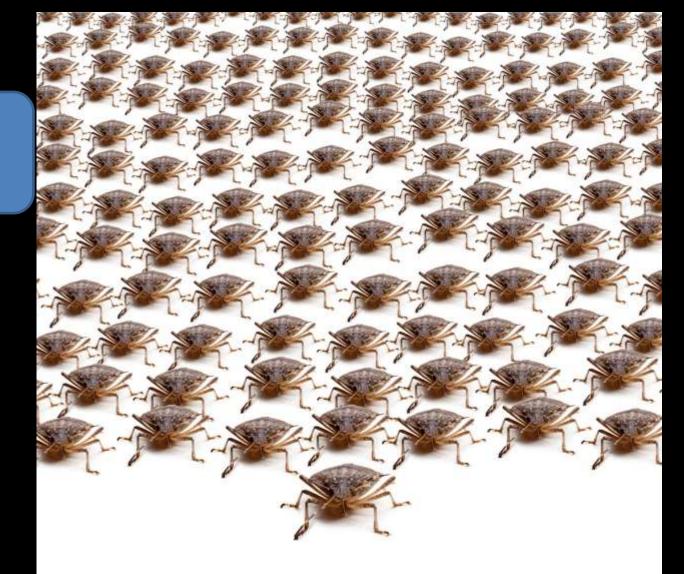
Fotolia: 79 Downloads \$? in 4 years

Mid-Stock sites

- Alamy and Panther Media accept all photographers
- Sales are under both RF and Rights Managed terms
- Alamy accepts all technically competent images
 - No rejections for "no commercial value"



Alamy: 1 Download \$40 for editorial website





Featuring Gantening Tips, Organic Techniques, and Ornamental Plants for Growing incredible Vegetable, Fruit, and Herb Gardens

as well as other states

Stuff You'll Love

Backyard Beekneping

Bathroom Cabinet

EarthMinded Hain Barrels Grow bigger vegetables

naturally - THRIVE

Hypertula Containers

Patio furniture

World's Best Compost

Hower delivery Send Flowers to Colombia Discoutned bathroom vanities Garden Benches & Garden Decor

Cast Aluminum Patio Familtare

Recent Comments

Karte: H. Thanks for the wfo. I have two identical raised beds, one with 7 Amish Pasta plants and the other with...

James C: How frequently do the plants need watering, and does it require full sun, partial...? Thanks

jim: 1 have 3, 4 by 8 raised no dig plots 1 am gong to use for the 3 sisters. I am guessing 4 minumum 3 sisters per...

Hick Tompkins: H Pete, 1 don't even try to stop my birds from sating my Goji anymore. RESISTANCE IS FUTILE....

Michele: Hi, 1 really appreciate your site. I bought two seedings in a pot of organic

March of the Brown Marmorated Stink Bug

NDURNEER 3, 2010



spread across the country.

Cruise the Galapagos Islands, Exponence the Exponence the

widtle of the enchanted blands. The cupit has finally been identified as the Brown

Cap adventures

Here is an email about it that I received earlier this summer:

Brown Marmorated Stink Bugs Create Confusion in Backyard Gardens



Connect with Kenny



10417 Paularia



Grab Your FREE edouk and My Organic Gardening Newsletter

Search this Site

Search

Coogle" custon Search

Categories

Beginner Gardening Tips (27) Cultivating Leafy Greens (18) Digging Root Veartables (18)

Recent Uploads





THE REVELAT OF ST. JOHN THE DIV CHAPTER 1 C W

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made us kings and nto God and his Father; to lory and dominion for ever

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are all numbered. 31 Fear ye not therefore, ye and more value than many sparrows 31 Fear Je not therefore Je and 32 Whoseever therefore sharts Le value than many spanows JZ Whosoever therefore also before my Father whill co Icas ne before neg, him also before neg, him heaven. my Father whili co heaven, 33 But whosoever shall deny fore man him will I also deny Sore men, him will shau oe my Father which is in Loo

12 And I turned to see the voice th spake with me. And being turned saw seven golden candlesticks;

13 And in the midst of the se candlesticks one like unto the Sor man, clothed with a garment dow the foot, and girt about the paps a golden girdle.

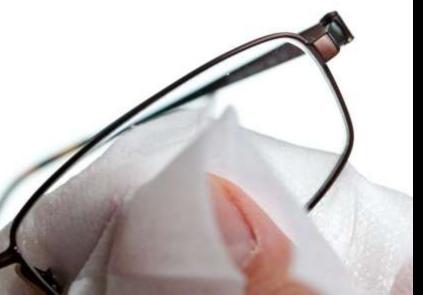
14 His head and his hairs were w like wool, as white as snow; and eyes were as a flame of fire;

15 And his feet like unto fine b as if they burned in a furnace; his voice as the sound of waters.

16 And he had in his right hand stars; and out of his mouth w sharp twoedged sword : and his tenance was as the sun shineth strength.













What is involved?

- Take saleable images:
 - No logos, no people without releases, no dust spots, no noise, sharp and well exposed
- Keyword and Describe
 - 30 50 keywords that describe the image
 - Title and Description
- Export JPEG in sRGB color space
- Upload to stock sites
- Visit the site to assign to categories

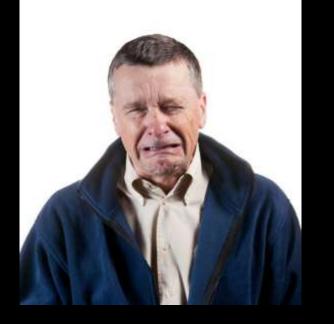
Help available

- Lightroom excellent for managing images, keywording, exporting
- Lightburner site which distributes to the main stock sites to save uploading effort
- DeepMeta software that helps manage the intricacies of iStock uploading
- StockMon monitors daily sales and income
- Each site provides some sales information

			Show statistics for: August 2011 -								
	# of downloads for all media	25.4.D _{ay} Downloads	On Demand Downloads	Enhanced Downloads	Referred Downloads	Backup CD	Referred Subscriptions	Footage Cart Sales	Footage Subscriptions	Referred Footage	Daily Total
2011-08-01	23	8.28	-	-	-	-	-	-	-	-	\$8.2
2011-08-02	20	6.48	5.40	-	-	-	-	-	-	-	\$11.8
2011-08-03	21	6.84	2.70	28.00	-	-	-	-	-	-	\$37.5
2011-08-04	27	9.36	1.17	-	-	-	-	-	-	-	\$10.5
2011-08-05	21	6.84	5.40	-	-	-	-	-	-	-	\$12.2
2011-08-08	8	2.88	-	-	-	-	-	-	-	-	\$2.8
2011-08-07	9	2.88	1.17	-	-	-	-	-	-	-	\$4.0
2011-08-08	23	8.28	-	-	-	-	-	-	-	-	\$8.2
2011-08-09	19	6.12	3.87	-	-	-	-	-	-	-	\$9.9
2011-08-10	17	6.12	-	-	-	-	-	-	-	-	\$6.1
2011-08-11	28	10.08	-	-	-	-	-	-	-	-	\$10.0
2011-08-12	16	5.76	-	-	-	-	-	-	-	-	\$5.7
2011-08-13	6	2.16	-	-	-	-	-	-	-	-	\$2.1
2011-08-14	13	4.32	1.17	-	-	-	-	-	-	-	\$5.4
2011-08-15	20	6.84	2.70	-	-	-	-	-	-	-	\$9.5
2011-08-16	11	3.96	-	-	-	-	-	-	-	-	\$3.9
2011-08-17	19	6.12	3.87	-	-	-	-	-	-	-	\$9.9
2011-08-18	16	5.76	-	-	-	-	-	-	-	-	\$5.7
2011-08-19	15	5.04	2.70	-	-	-	-	-	-	-	\$7.7
2011-08-20	4	1.44	-	-	-	-	-	-	-	-	\$1.4
2011-08-21	7	2.52	-	-	-	-	-	-	-	-	\$2.5
2011-08-22	14	3.60	7.74	-	-	-	-	-	-	-	\$11.3
2011-08-23	28	8.28	10.44	-	-	-	-	-	-	-	\$18.7
2011-08-24	22	7.56	2.70	-	-	-	-	-	-	-	\$10.2
2011-08-25	22	7.20	5.40	-	-	-	-	-	-	-	\$12.6
2011-08-26	18	5.40	8.10	-	-	-	-	-	-	-	\$13.5
2011-08-27	9	3.24	-	-	-	-	-	-	-	-	\$3.2
2011-08-28	9	1.80	7.74	-	-	-	-	-	-	-	\$9.5
2011-08-29	22	7.58	-	-	-	-	-	-	13.25	-	\$20.8
2011-08-30	29	9.36	8.10	-	-	-	-	-	-	-	\$17.4
2011-08-31	25	9.00	-	-	-	-	-	-	-	-	\$9.0
MONTH TOTALS:	541	\$181.08	\$80.37	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.25	\$0.00	\$302.

Should you do it?

- I don't know!
- Not for everyone a lot of work with some disappointments along the way
 - Rejection can be hard to swallow
- Steady stream of income
- Set vacations and equipment against tax...
- Find fame and fortune.....





FLOTSAM & JETSAM

Chocolate-Eaters More Likely To Be Depressed

By Glen Runciter on April 27, 2010 at 3:21 PM

f Like retv

Do you eat chocolate because you are sad? Or are you sad because you eat chocolate? The conundrum, known as Guisewite's Paradox, has plagued philosophers for generations. And now, Science has tackled it! Do they have an answer for us?

Participants in a recent study of dietary intake and chocolate consumption were given a mood test to screen for possible depression. Those who scored highest ("possible major depression") consumed the most chocolate – almost 12 servings a month. Those who scored "not depressed" only ate 5.4 servings a month.

So what is it about chocolate that attracts the saddoes? Science has a few ideas.

Theory 1: You Eat Chocolate Because You Are Sad



It could be that depression stimulates chocolate cravings as a form of self-treatment. Chocolate prompts the release of certain chemicals in the brain, such as dopamine, that produce feelings of pleasure.

Special Offer for the MWCC

Special Offer for MWCC Members: 20% discount... Only \$3.99!

